



Junior AchievementTM of Southeastern Pennsylvania

Job Title: Corporate Engagement Manager

Location: Southeastern PA (Office is located in Philadelphia)

Organization: Junior Achievement of Southeastern PA

Salary Range: \$55,000-\$65,000

Reports To: Vice President, Development

Direct Reports: None

About Us

Junior Achievement of Southeastern PA (JASEPA) equips young people for economic mobility and the pursuit of their own ambitions. In collaboration with educators, community organizations, and businesses, we ensure young people (5-25) have access to high quality financial education and career-readiness learning experiences to inspire possibilities, prepare them for careers, and build skills to succeed. With a focus on under-resourced communities and expanded programming for middle and high school students, we provide foundational and scalable solutions that elevate all young people in Southeastern Pennsylvania to be future-ready.

Job Summary

As the Corporate Engagement Manager, you will be the strategic connector between JASEPA's mission and the regional business community. You will cultivate partnerships, recruit and engage volunteers, and design experiences that directly impact more than 25,000 young people annually. This is a high-autonomy, high-impact role ideal for someone who thrives on relationship-building, strategic thinking, and purpose-driven work.

This position will work closely with our Development and Programs teams to grow and energize our network of 800+ volunteers and corporate partners. The position is hybrid, with flexibility to work remotely and regular travel (25%–40%) across Southeastern Pennsylvania to meet with partners, attend events, and support volunteer engagement efforts. This position reports directly to the VP, Development.

Key Responsibilities

- Co-develop and implement a plan to expand JASEPA's corporate partnerships and volunteer network, working closely with the VP of Development and Leadership Team.

- Initiate partnerships with businesses, universities, and community organizations across the region.
- Design and execute campaigns, communications, and events—alongside Program Staff—that activate corporate involvement and inspire volunteer participation.
- Maintain CRM records and track engagement metrics to optimize recruitment and retention strategies.
- Collaborate on customized collateral including pitch decks, sponsorship packages, and social media content.
- Support annual giving campaigns, grant proposals, and signature events that sustain and grow our mission.

Qualifications

- Two or more years of experience in business development, fundraising, or corporate engagement.
- Strong communicator and natural relationship-builder.
- Self-starter who thrives in fast-paced, mission-driven settings.
- Confident presenting, networking, and representing a youth-focused nonprofit.
- Organized and tech-savvy; proficient in MS Office and CRM tools.
- Bachelor's degree preferred in business, communications, or related field.
- Passion for youth development—and a great sense of humor.

Physical Requirements:

The physical demands described below are representative of those that must be met by an employee to successfully perform the essential functions of this job. Reasonable accommodation may be made to enable individuals with disabilities to perform the essential functions.

- Access to reliable transportation is required.
- While performing the duties of this job, the employee is frequently required to: sit, walk, occasionally required to reach with hands and arms, continually required to talk or hear, occasionally required to bend, lift, or climb, frequently required to lift and carry light weights (25-50 pounds), and specific vision abilities include: close vision, distance vision, and ability to adjust or focus.

Benefits:

- Competitive salary and benefits package.
- Flexible work environment.
- Opportunity to make a meaningful impact in the community.

How to Apply:

- Interested candidates should submit a resume and cover letter to Amy Levine at amy.levine@ja.org.